## Message Text

CONFIDENTIAL POSS DUPE

PAGE 01 THE HA 00378 231422Z

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**ACTION EB-11** 

INFO OCT-01 EUR-06 ISO-00 COME-00 DRC-01 RSC-01 /020 W

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R 231339Z JAN 74

FM AMEMBASSY THE HAGUE

TO SECSTATE WASHDC 2797

CONFIDENTIAL THE HAGUE 0378

E.O. 11652: GDS

TAGS: ECRP, PINR, NL

SUBJ: DUTCH INVOICING PROCEDURES

REF: STATE A-152

- 1. QUESTION 5, PAGE 28 OF EAL TRANSMITTED UNDER REF AIRGRAM ASKED TO WHAT EXTENT DUTCH EXPORT CONTRACTS ARE DENOMINATED IN GUILDERS.
- 2. WE CANVASSED 14 LOCAL COMPANIES, INCLUDING BOTH MANUFACTURING AND SERVICE ENTERPRISES, AND FOUND THAT POLICIES VARY WIDELY FROM TIME TO TIME AND COMPANY TO COMPANY. SOME FIRMS INVOICE ALWAYS IN DOLLARS, SOME ALWAYS IN GUILDERS, SOME SHIFT FROM ONE TO THE OTHER TO TAKE ADVANTAGE OF EXCHANGE RATE TRENDS, MOST WILL COMPLY WITH CUSTOMERS'S WISHES. IN RECENT WEEKS THERE HAS BEEN GREATER EXPORTER PREFERENCE FOR DOLLAR INVOICING IN ANTICIPATION OF CONTINUED UPWARD EXCHANGE RATE TREND.
- 2. WE ARE UNCLEAR WHAT WAS BEHIND THIS QUESTION BUT WILL ASSUME REQUIREMENT IS NOW MET UNLESS FURTHER INSTRUCTIONS RECEIVED.
  GOULD

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## Message Attributes

Automatic Decaptioning: X Capture Date: 01 JAN 1994 Channel Indicators: n/a

**Current Classification: UNCLASSIFIED** 

Concepts: INDUSTRY, DOCUMENTS, EXPORTERS, CONTRACTS

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Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
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Review Authority: golinofr

Review Comment: n/a Review Content Flags: Review Date: 22 MAY 2002

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**Review Markings:** 

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

**Review Media Identifier:** Review Referrals: n/a Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

Secure: OPEN Status: NATIVE

Subject: DUTCH INVOICING PROCEDURES

TAGS: ECRP, PINR, NL

To: STATE

Type: TE

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